REVENUE AND RIDERSHIP PROJECTIONS SEPTEMBER 2024 FORECAST FISCAL YEARS 2025-2035

Prepared for Washington State Ferries

for Presentation to the

Transportation Economic and Revenue Forecast Council

Prepared by WSP USA

September 17, 2024

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Washington State Ferries

September 2024 Revenue and Ridership Forecasts — Fiscal Years 2025-2035

SEPTEMBER 2024 FORECAST NOTES

The fare revenue and ridership projections for Washington State Ferries (WSF) are prepared using a combination of systemwide econometric, time series, and spreadsheet models to forecast monthly ridership and revenue across 10 routes and seven fare categories through fiscal year (FY) 2033.

The seven fare categories include: (1) passenger full fares, (2) passenger multi-ride discount fares, (3) passenger other discount fares, (4) auto/driver full fares, (5) auto multi-ride discount fares, (6) other discount vehicles, and (7) oversize vehicle fares.

In March 2020, the COVID-19 pandemic materially decreased ferry travel, and the rebound in ridership has been variable and extended, reflecting post-pandemic travel patterns, including less frequent use by many customers, combined with reduced and/or uncertain service levels due to ongoing staff attrition and vessel availability.

Since 2000, ridership using multi-ride fare (commuter) discounted fare media designed to benefit frequent users has been declining in absolute volumes and in shares of total passengers and vehicles. Contributing factors include an aging population in ferry-served communities, increased telecommuting (accelerated by the pandemic), and changes that reduced the severability of multi-ride fare media. In recognition of enduring telecommuting trends and reduced frequency of use, the forecast models for multi-ride (commuter) fare categories are continuously refined to capture how the pandemic has resulted in sustained changes to travel patterns.

The September 2024 Forecast incorporates assumptions from the WSF Service Contingency Plan released in January 2024, which acknowledges that vessel and crew shortages will make full service restoration difficult until mid-2028 when new ferries begin to be delivered. Until then, scheduled operations of the Fauntleroy-Vashon-Southworth, Seattle-Bremerton, and Port Townsend-Coupeville routes are expected to continue at reduced service levels. The Anacortes-Sidney, B.C. route is not expected to restart operation until Summer 2030.

The September 2024 Forecast incorporates the latest fares adopted by the Washington State Transportation Commission (WSTC), including fare changes effective on October 1 of 2023 and 2024, with the following assumptions.

- September (Base) Forecast Pairs two 4.25% annual increases plus nickel rounding on October 1, 2023 (FY 2024) and October 1, 2024 (FY2025) along with a temporary 1% additional discount to multi-ride passes that expires on September 30, 2025, after which no further fare changes are assumed.
- **Alternative Forecast** Combines the base September Forecast assumptions above with 2.5% annual increases each October 1, from 2025 through 2032.

FY 2024 forecast values include actual revenue and ridership through August 2024.

Ridership Impacts

- The September 2024 Forecast incorporates the latest demographic and economic variable projections as well as the most recent actual ridership trends. Overall, the September ridership projections are between 0.5% and 2.1% lower than June.
- The projections for real personal income were revised slightly upward for the forecast horizon, nudging ridership demand upward.
- Beyond the current fiscal year, the inflation projections through the forecast horizon are slightly higher, resulting in lower real fares, thereby lifting ridership demand.
- The employment projections have been revised slightly downward throughout the forecast horizon, resulting in marginally lower ridership demand.
- Real gasoline prices have been revised substantially upward through the forecast horizon, decreasing vehicle/driver ridership demand.
- Actual ridership for the most recent three months (June August 2024) averaged 3.8% below the previous forecast.

Fare and Surcharge Revenue Impacts

- Actual revenue collections for June through August 2024 were 3.5% below the previous forecast, with the bulk of that difference occurring in June.
- 2023-25 biennium revenues for the September and Alternative Forecasts are expected to be \$369.2 M, \$5.9 M (1.6%) less than in the prior forecast, with \$357.0 M in base fare revenues and \$12.2 M in surcharges.
- For the 2025-27 biennium, September Forecast revenues of \$408.8 M are \$5.0 M (1.2%) lower than in the June Forecast.
- Alternative Forecast revenues for the same 2025-27 biennium are \$418.8 M, \$5.5 M (1.3%) lower than in June.
- For the remainder of the forecast horizon (FYs 2028-35), projected revenues for the September Forecast have been revised downward between 0.8% and 1.6%, while the Alternative Forecast revenues have been revised downward between 1.3% and 1.8%, compared to June.
- The elimination of youth fares on 10/1/2022 is expected to lower FY 2025 revenue by approximately \$4.2 M under both the September and Alternative Forecasts. In subsequent years, the expected youth fare revenue loss is \$4.3 M to \$4.9 M under the September Forecast and \$4.7 M to \$5.6 M under the Alternative Forecast.



Washington State Ferries REVENUE PROJECTIONS | SEPTEMBER 2024 FORECAST

4.25% Fare Increases & 1% Multi-Ride Temporary Discounts, October 1, 2023 & 2024 | No Further Fare Increases¹ Fiscal Years 2025-2035

	September 2024	Fiscal Year		September	vs. June Forecas	June 2024 I	-orecast	
Fiscal Year	Capacity- Constrained Revenue Forecast	Annual Rate of Change	September Biennium Total	% Change by Fiscal Year	\$ Change a % Change by B		Capacity- Constrained Revenue Forecast	Biennium Total
2016	\$181,444,863	3.1%						
2017	\$186,973,746	3.0%	\$368,418,609					
2018	\$192,827,951	3.1%						
2019	\$195,268,522	1.3%	\$388,096,473					
2020	\$166,825,103	(14.6%)						
2021	\$155,668,672	(6.7%)	\$322,493,775					
2022	\$167,212,380	7.4%						
2023	\$173,369,230	3.7%	\$340,581,610					
2024	\$178,650,000	3.0%		(0.7%)			\$179,956,000	
2025 ²	\$190,560,000	6.7%	\$369,210,000	(2.3%)	(\$5,855,000)	(1.6%)	\$195,109,000	\$375,065,000
2026	\$201,393,000	5.7%		(0.5%)			\$202,484,000	
2027	\$207,357,000	3.0%	\$408,750,000	(1.8%)	(\$4,994,000)	(1.2%)	\$211,260,000	\$413,744,000
2028	\$210,185,000	1.4%		(1.6%)			\$213,665,000	
2029	\$216,693,000	3.1%	\$426,878,000	(1.1%)	(\$5,995,000)	(1.4%)	\$219,208,000	\$432,873,000
2030	\$219,222,000	1.2%		(1.2%)			\$221,848,000	
2031	\$223,080,000	1.8%	\$442,302,000	(1.0%)	(\$4,785,000)	(1.1%)	\$225,239,000	\$447,087,000
2032	\$225,465,000	1.1%		(0.9%)			\$227,617,000	
2033	\$227,510,000	0.9%	\$452,975,000	(0.8%)	(\$4,055,000)	(0.9%)	\$229,413,000	\$457,030,000
2034	\$229,311,000	0.8%					N/A	
2035	\$230,960,000	0.7%	\$460,271,000				N/A	

¹ The base September 2024 Forecast has 4.25% fare increases on October 1, 2023 (FY 2024) and 2024 (FY 2025), combined with a temporary 1% additional discount in multi-ride fare media ending September 30, 2024, and excludes any further changes to the current base fares, resulting in declining real fares beyond FY 2025.

This September 2024 Forecast also reflects the current and future service levels as outlined in the January 2024 Washington State Ferries Service Contingency Plan.

² FY 2025 includes actual revenue data through August 2024. Light green shaded values denote historical annual data.



Washington State Ferries REVENUE PROJECTIONS | SEPTEMBER 2024 FORECAST

4.25% Fare Increases & 1% Multi-Ride Temporary Discounts, October 1, 2023 & 2024 | No Further Fare Increases¹ Fiscal Years 2025-2035

	September 2024			Distributi	ion of Revenue t	o Operating and (Capital Programs	
Fiscal Year	Capacity- Constrained Revenue Forecast	September Biennium Total	25¢ Capital Surcharge Revenue	25¢ Vessel Surcharge Revenue	Total Surcharge Revenue	Biennium Totals for Capital	Base Fare Revenue for Operations	Biennium Totals for Operations
2016	\$181,444,863		\$4,007,848		\$4,007,848		\$177,437,015	
2017	\$186,973,746	\$368,418,609	\$4,022,681		\$4,022,681	\$8,030,529	\$182,951,065	\$360,388,080
2018	\$192,827,951		\$4,084,581		\$4,084,581		\$188,743,370	
2019	\$195,268,522	\$388,096,473	\$3,987,656		\$3,987,656	\$8,072,237	\$191,280,866	\$380,024,236
2020	\$166,825,103		\$3,304,324	\$378,136	\$3,682,460		\$163,142,643	
2021	\$155,668,672	\$322,493,775	\$2,737,730	\$2,726,447	\$5,464,177	\$9,146,637	\$150,204,495	\$313,347,138
2022	\$167,212,380		\$2,966,726	\$2,952,832	\$5,919,557		\$161,292,823	
2023	\$173,369,230	\$340,581,610	\$3,028,637	\$3,016,864	\$6,045,501	\$11,965,058	\$167,323,729	\$328,616,552
2024 ²	\$178,650,000		\$3,003,088	\$2,996,051	\$5,999,000		\$172,651,000	
2025	\$190,560,000	\$369,210,000	\$3,082,000	\$3,082,000	\$6,164,000	\$12,163,000	\$184,396,000	\$357,047,000
2026	\$201,393,000		\$3,211,000	\$3,210,000	\$6,421,000		\$194,972,000	
2027	\$207,357,000	\$408,750,000	\$3,302,000	\$3,301,000	\$6,603,000	\$13,024,000	\$200,754,000	\$395,726,000
2028	\$210,185,000		\$3,347,000	\$3,347,000	\$6,694,000		\$203,491,000	
2029	\$216,693,000	\$426,878,000	\$3,455,000	\$3,454,000	\$6,909,000	\$13,603,000	\$209,784,000	\$413,275,000
2030	\$219,222,000		\$3,492,000	\$3,491,000	\$6,983,000		\$212,239,000	
2031	\$223,080,000	\$442,302,000	\$3,532,000	\$3,532,000	\$7,064,000	\$14,047,000	\$216,016,000	\$428,255,000
2032	\$225,465,000		\$3,571,000	\$3,571,000	\$7,142,000		\$218,323,000	
2033	\$227,510,000	\$452,975,000	\$3,605,000	\$3,604,000	\$7,209,000	\$14,351,000	\$220,301,000	\$438,624,000
2034	\$229,311,000		\$3,638,000	\$3,637,000	\$7,275,000		\$222,036,000	
2035	\$230,960,000	\$460,271,000	\$3,669,000	\$3,669,000	\$7,338,000	\$14,613,000	\$223,622,000	\$445,658,000

¹ The base September 2024 Forecast has 4.25% fare increases on October 1, 2023 (FY 2024) and 2024 (FY 2025), combined with a temporary 1% additional discount in multi-ride fare media ending September 30, 2024, and excludes any further changes to the current base fares, resulting in declining real fares beyond FY 2025.

This September 2024 Forecast also reflects the current and future service levels as outlined in the January 2024 Washington State Ferries Service Contingency Plan.

² FY 2025 includes actual revenue data through August 2024. Light green shaded values denote historical annual data.



Washington State Ferries

REVENUE PROJECTIONS | SEPTEMBER 2024 ALTERNATIVE FORECAST

4.25% Fare Increases & 1% Multi-Ride Discounts, October 1, 2023 & 2024 | 2.5% Increases each October thereafter (FYs 2026+)¹ Fiscal Years 2025-2035

	September 2024	Fiscal Year		September	vs. June Forecast	June 2024 Altern	ative Forecast	
Fiscal Year	Capacity- Constrained Revenue Forecast	Annual Rate of Change	September Biennium Total	% Change by Fiscal Year	\$ Change a % Change by B		Capacity- Constrained Revenue Forecast	Biennium Total
2016	\$181,444,863	3.1%						
2017	\$186,973,746	3.0%	\$368,418,609					
2018	\$192,827,951	3.1%						
2019	\$195,268,522	1.3%	\$388,096,473					
2020	\$166,825,103	(14.6%)						
2021	\$155,668,672	(6.7%)	\$322,493,775					
2022	\$167,212,380	7.4%						
2023	\$173,369,230	3.7%	\$340,581,610					
2024	\$178,650,000	3.0%		(0.7%)			\$179,956,000	
2025 ²	\$190,560,000	6.7%	\$369,210,000	(2.3%)	(\$5,855,000)	(1.6%)	\$195,109,000	\$375,065,000
2026	\$204,410,000	7.3%		(0.6%)			\$205,653,000	
2027	\$214,429,000	4.9%	\$418,839,000	(1.9%)	(\$5,494,000)	(1.3%)	\$218,680,000	\$424,333,000
2028	\$221,560,000	3.3%		(1.8%)			\$225,573,000	
2029	\$232,621,000	5.0%	\$454,181,000	(1.4%)	(\$7,269,000)	(1.6%)	\$235,877,000	\$461,450,000
2030	\$239,730,000	3.1%		(1.5%)			\$243,334,000	
2031	\$248,526,000	3.7%	\$488,256,000	(1.3%)	(\$6,967,000)	(1.4%)	\$251,889,000	\$495,223,000
2032	\$256,094,000	3.0%		(1.4%)			\$259,738,000	
2033	\$263,641,000	2.9%	\$519,735,000	(1.4%)	(\$7,464,000)	(1.4%)	\$267,461,000	\$527,199,000
2034	\$271,262,000	2.9%					N/A	
2035	\$278,820,000	2.8%	\$550,082,000				N/A	

¹ The September 2024 Alternative Forecast has 4.25% fare increases on October 1, 2023 (FY 2024) and 2024 (FY 2025), combined with a temporary 1% additional discount in multi-ride fare media ending September 30, 2024, followed by annual 2.5% fare increases thereafter, starting on October 1, 2025 (FY 2026) and continuing through October 1, 2034 (FY 2035).

This September 2024 Forecast also reflects the current and future service levels as outlined in the January 2024 Washington State Ferries Service Contingency Plan.

² FY 2025 includes actual revenue data through August 2024. Light green shaded values denote historical annual data.



Washington State Ferries

REVENUE PROJECTIONS | SEPTEMBER 2024 ALTERNATIVE FORECAST

4.25% Fare Increases & 1% Multi-Ride Discounts, October 1, 2023 & 2024 | 2.5% Increases each October thereafter (FYs 2026+)¹ Fiscal Years 2025-2035

	September 2024			Distributi	on of Revenue t	to Operating and (Capital Programs	
Fiscal Year	Capacity- Constrained Revenue Forecast	September Biennium Total	25¢ Capital Surcharge Revenue	25¢ Vessel Surcharge Revenue	Total Surcharge Revenue	Biennium Totals for Capital	Base Fare Revenue for Operations	Biennium Totals for Operations
2016	\$181,444,863		\$4,007,848		\$4,007,848		\$177,437,015	
2017	\$186,973,746	\$368,418,609	\$4,022,681		\$4,022,681	\$8,030,529	\$182,951,065	\$360,388,080
2018	\$192,827,951		\$4,084,581		\$4,084,581		\$188,743,370	
2019	\$195,268,522	\$388,096,473	\$3,987,656		\$3,987,656	\$8,072,237	\$191,280,866	\$380,024,236
2020	\$166,825,103		\$3,304,324	\$378,136	\$3,682,460		\$163,142,643	
2021	\$155,668,672	\$322,493,775	\$2,737,730	\$2,726,447	\$5,464,177	\$9,146,637	\$150,204,495	\$313,347,138
2022	\$167,212,380		\$2,966,726	\$2,952,832	\$5,919,557		\$161,292,823	
2023	\$173,369,230	\$340,581,610	\$3,028,637	\$3,016,864	\$6,045,501	\$11,965,058	\$167,323,729	\$328,616,552
2024 ²	\$178,650,000		\$3,003,088	\$2,996,051	\$5,999,000		\$172,651,000	
2025	\$190,560,000	\$369,210,000	\$3,082,000	\$3,082,000	\$6,164,000	\$12,163,000	\$184,396,000	\$357,047,000
2026	\$204,410,000		\$3,200,000	\$3,199,000	\$6,399,000		\$198,011,000	
2027	\$214,429,000	\$418,839,000	\$3,271,000	\$3,270,000	\$6,541,000	\$12,940,000	\$207,888,000	\$405,899,000
2028	\$221,560,000		\$3,297,000	\$3,296,000	\$6,593,000		\$214,967,000	
2029	\$232,621,000	\$454,181,000	\$3,381,000	\$3,380,000	\$6,761,000	\$13,354,000	\$225,860,000	\$440,827,000
2030	\$239,730,000		\$3,399,000	\$3,398,000	\$6,797,000		\$232,933,000	
2031	\$248,526,000	\$488,256,000	\$3,421,000	\$3,420,000	\$6,841,000	\$13,638,000	\$241,685,000	\$474,618,000
2032	\$256,094,000		\$3,439,000	\$3,439,000	\$6,878,000		\$249,216,000	
2033	\$263,641,000	\$519,735,000	\$3,453,000	\$3,452,000	\$6,905,000	\$13,783,000	\$256,736,000	\$505,952,000
2034	\$271,262,000		\$3,468,000	\$3,468,000	\$6,936,000		\$264,326,000	
2035	\$278,820,000	\$550,082,000	\$3,483,000	\$3,483,000	\$6,966,000	\$13,902,000	\$271,854,000	\$536,180,000

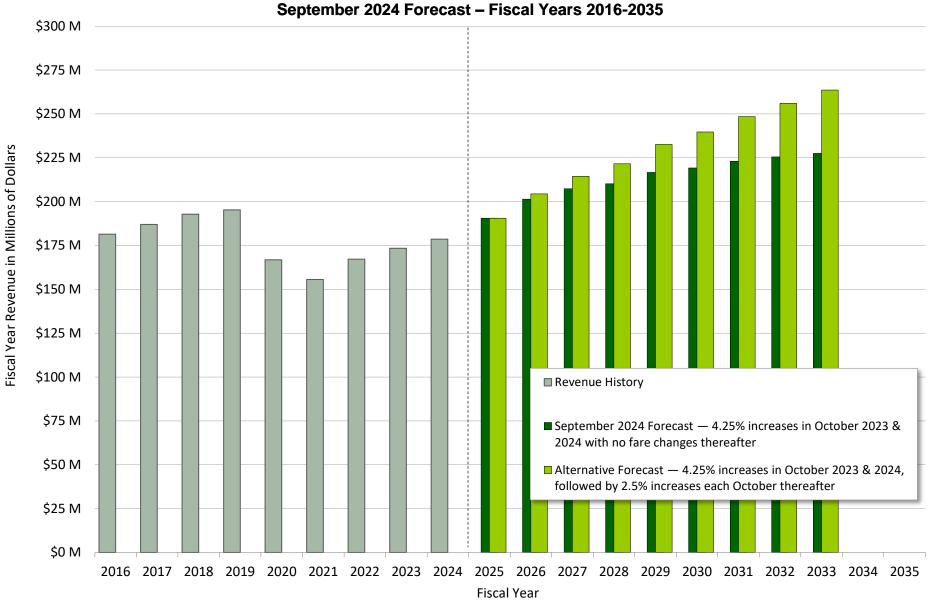
¹ The September 2024 Alternative Forecast has 4.25% fare increases on October 1, 2023 (FY 2024) and 2024 (FY 2025), combined with a temporary 1% additional discount in multi-ride fare media ending September 30, 2024, followed by annual 2.5% fare increases thereafter, starting on October 1, 2025 (FY 2026) and continuing through October 1, 2034 (FY 2035).

This September 2024 Forecast also reflects the current and future service levels as outlined in the January 2024 Washington State Ferries Service Contingency Plan.

² FY 2025 includes actual revenue data through August 2024. Light green shaded values denote historical annual data.



Washington State Ferries — Revenue History and Forecast Trends





Washington State Ferries RIDERSHIP PROJECTIONS | SEPTEMBER 2024 FORECAST

4.25% Fare Increases & 1% Multi-Ride Temporary Discounts, October 1, 2023 & 2024 | No Further Fare Increases¹ Fiscal Years 2025-2035

	September 2024	September	2024 Forecast — Cap	acity-Constrained	Ridership	June 202	24 Forecast
Fiscal Year	Unconstrained Demand Forecast*	Passenger Ridership	Vehicle/Driver Ridership	Total Ridership	Annual Rate of Change	Total Ridership	September 2024 vs June
2016		13,523,385	10,559,240	24,082,625	1.8%		
2017		13,669,834	10,544,735	24,214,569	0.5%		
2018		13,856,444	10,707,373	24,563,817	1.4%		
2019		13,699,985	10,555,460	24,255,445	(1.3%)		
2020		10,358,348	8,096,896	18,455,244	(23.9%)		
2021		6,903,479	8,397,508	15,300,987	(17.1%)		
2022		8,556,417	8,599,688	17,156,105	12.1%		
2023		9,298,259	8,943,286	18,241,545	6.3%		
2024		9,904,202	8,954,791	18,858,993	3.4%	18,957,000	(0.5%)
2025 ²	19,792,000	10,352,000	9,143,000	19,495,000	3.4%	19,807,000	(1.6%)
2026	20,550,000	10,773,000	9,462,000	20,235,000	3.8%	20,439,000	(1.0%)
2027	21,077,000	11,045,000	9,730,000	20,775,000	2.7%	21,218,000	(2.1%)
2028	21,434,000	11,219,000	9,853,000	21,072,000	1.4%	21,467,000	(1.8%)
2029	21,997,000	11,609,000	10,129,000	21,738,000	3.2%	21,977,000	(1.1%)
2030	22,278,000	11,769,000	10,215,000	21,984,000	1.1%	22,215,000	(1.0%)
2031	22,538,000	11,901,000	10,314,000	22,215,000	1.1%	22,400,000	(0.8%)
2032	22,842,000	12,106,000	10,384,000	22,490,000	1.2%	22,651,000	(0.7%)
2033	23,117,000	12,249,000	10,463,000	22,712,000	1.0%	22,828,000	(0.5%)
2034	23,411,000	12,407,000	10,531,000	22,938,000	1.0%	N/A	
2035	23,688,000	12,546,000	10,607,000	23,153,000	0.9%	N/A	

¹ The base September 2024 Forecast has 4.25% fare increases on October 1, 2023 (FY 2024) and 2024 (FY 2025), combined with a temporary 1% additional discount in multi-ride fare media ending September 30, 2024, and excludes any further changes to the current base fares, resulting in declining real fares beyond FY 2025.

This September 2024 Forecast also reflects the current and future service levels as outlined in the January 2024 Washington State Ferries Service Contingency Plan.

^{*} Demand projections before adjustments for vehicle space vessel capacity constraints.



² FY 2025 includes actual ridership data through August 2024. Light green shaded values denote historical annual data.

Washington State Ferries

RIDERSHIP PROJECTIONS | SEPTEMBER 2024 ALTERNATIVE FORECAST

4.25% Fare Increases & 1% Multi-Ride Discounts, October 1, 2023 & 2024 | 2.5% Increases each October thereafter (FYs 2026+)¹ Fiscal Years 2025-2035

	September 2024	September 2024	Alternative Forecast -	June 2024 Alte	ernative Forecast		
Fiscal Year	Unconstrained Demand Forecast*	Passenger Ridership	Vehicle/Driver Ridership	Total Ridership	Annual Rate of Change	Total Ridership	September 2024 vs June
2016		13,523,385	10,559,240	24,082,625	1.8%		
2017		13,669,834	10,544,735	24,214,569	0.5%		
2018		13,856,444	10,707,373	24,563,817	1.4%		
2019		13,699,985	10,555,460	24,255,445	(1.3%)		
2020		10,358,348	9,020,899	19,379,247	(20.1%)		
2021		6,903,479	8,397,508	15,300,987	(21.0%)		
2022		8,556,417	8,599,688	17,156,105	12.1%		
2023		9,298,259	8,943,286	18,241,545	6.3%		
2024		9,904,000	8,955,000	18,859,000	3.4%	18,957,000	(0.5%)
2025 ²	19,792,000	10,352,000	9,143,000	19,495,000	3.4%	19,807,000	(1.6%)
2026	20,467,000	10,726,000	9,433,000	20,159,000	3.4%	20,369,000	(1.0%)
2027	20,849,000	10,922,000	9,649,000	20,571,000	2.0%	21,019,000	(2.1%)
2028	21,058,000	11,020,000	9,719,000	20,739,000	0.8%	21,143,000	(1.9%)
2029	21,468,000	11,323,000	9,934,000	21,257,000	2.5%	21,517,000	(1.2%)
2030	21,608,000	11,403,000	9,973,000	21,376,000	0.6%	21,635,000	(1.2%)
2031	21,735,000	11,459,000	10,029,000	21,488,000	0.5%	21,711,000	(1.0%)
2032	21,890,000	11,577,000	10,050,000	21,627,000	0.6%	21,839,000	(1.0%)
2033	22,001,000	11,631,000	10,082,000	21,713,000	0.4%	21,902,000	(0.9%)
2034	22,132,000	11,702,000	10,115,000	21,817,000	0.5%	N/A	
2035	22,250,000	11,759,000	10,156,000	21,915,000	0.4%	N/A	

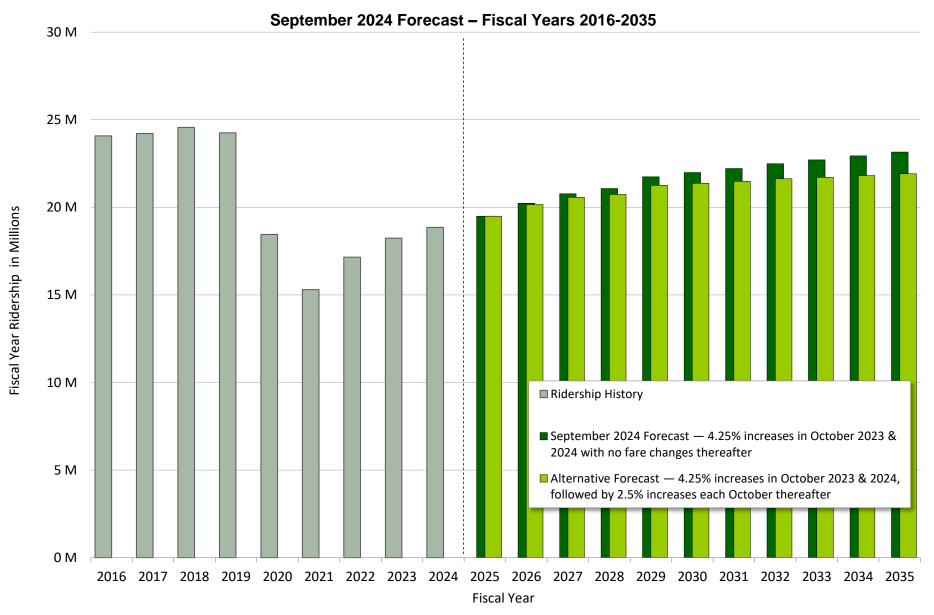
¹ The September 2024 Alternative Forecast has 4.25% fare increases on October 1, 2023 (FY 2024) and 2024 (FY 2025), combined with a temporary 1% additional discount in multi-ride fare media ending September 30, 2024, followed by annual 2.5% fare increases thereafter, starting on October 1, 2025 (FY 2026) and continuing through October 1, 2034 (FY 2035). This September 2024 Forecast also reflects the current and future service levels as outlined in the January 2024 Washington State Ferries Service Contingency Plan.

^{*} Demand projections before adjustments for vehicle space vessel capacity constraints.



² FY 2025 includes actual ridership data through August 2024. Light green shaded values denote historical annual data.

Washington State Ferries — Ridership History and Forecast Trends





Transportation Economic and Revenue Forecast Council

September 2024 Transportation Economic and Revenue Forecasts

Volume III: Alternative Detailed Forecast Tables

Transportation Revenue Forecast Council Alternative Forecasts September 2024

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Washington State Alternative Ferries Forecast

September 2024

Contact:

Brent Baker, WSP USA, 206-382.5284, brent.baker@wsp.com

Transportation Revenue Forecast Council Alternative 1 Ferry Ridership Forecasts * September 2024

Total Ridership (September 2024 Forecast)

Percentage Change, September 2024 vs. June 2024

Annual Percentage Change

Total Ridership (June 2024 Forecast)

							Current E		
Ferry Ridership	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2025 ¹	FY 2026
Passenger ridership (September 2024 Forecast) Annual Percentage Change	13,856,444 +1.4%	13,699,985 -1.1%	10,358,348 -24.4%	6,903,479 -33.4%	8,556,417 +23.9%	9,298,259 +8.7%	9,904,000 +6.5%	10,352,000 +4.5%	10,726,000 +3.6%
Passenger ridership (June 2024 Forecast) Percentage Change, September 2024 vs. June 2024	13,856,444	13,699,985 -	10,358,348 -	6,903,479 -	8,556,417 -	9,298,259 -	9,938,000 -0.3%	10,485,000 -1.3%	10,877,000 -1.4%
Vehicle/Driver Ridership (September 2024 Forecast) Annual Percentage Change	10,707,373 +1.5%	10,555,460 -1.4%	9,020,899 -14.5%	8,397,508 -6.9%	8,599,688 +2.4%	8,943,286 +4.0%	8,955,000 +0.1%	9,143,000 +2.1%	9,433,000 +3.2%
Vehicle/Driver Ridership (June 2024 Forecast) Percentage Change, September 2024 vs. June 2024	10,707,373	10,555,460 -	9,020,899 -	8,397,508 -	8,599,688 -	8,943,286 -	9,019,000 -0.7%	9,322,000 -1.9%	9,492,000 -0.6%

19,379,247

-20.1%

19,379,247

15,300,987

-21.0%

15,300,987

17,156,105

+12.1%

17,156,105

18,241,545

18,241,545

+6.3%

18,859,000

18,957,000

-0.5%

+3.4%

20,159,000

20,369,000

+3.4%

-1.0%

19,495,000

+3.4%

19,807,000

-1.6%

24,563,817

24,563,817

+1.4%

24,255,445

24,255,445

-1.3%

Ferry Ridership	FY 2027	FY 2028	FY 2029	FY 2030	FY 2031	FY 2032	FY 2033	FY 2034	FY 2035
Passenger ridership (September 2024 Forecast) Annual Percentage Change	10,922,000 +1.8%	11,020,000 +0.9%	11,323,000 +2.7%	11,403,000 +0.7%	11,459,000 +0.5%	11,577,000 +1.0%	11,631,000 +0.5%	11,702,000 +0.6%	11,759,000 +0.5%
Passenger ridership (June 2024 Forecast) Percentage Change, September 2024 vs. June 2024	11,203,000 -2.5%	11,273,000 -2.2%	11,444,000 -1.1%	11,501,000 -0.9%	11,530,000 -0.6%	11,618,000 -0.4%	11,640,000 -0.1%	-	-
Vehicle/Driver Ridership (September 2024 Forecast) Annual Percentage Change	9,649,000 +2.3%	9,719,000 +0.7%	9,934,000 +2.2%	9,973,000 +0.4%	10,029,000 +0.6%	10,050,000 +0.2%	10,082,000 +0.3%	10,115,000 +0.3%	10,156,000 +0.4%
Vehicle/Driver Ridership (June 2024 Forecast) Percentage Change, September 2024 vs. June 2024	9,816,000 -1.7%	9,870,000 -1.5%	10,073,000 -1.4%	10,134,000 -1.6%	10,181,000 -1.5%	10,221,000 -1.7%	10,262,000 -1.8%	-	-
Total Ridership (September 2024 Forecast) Annual Percentage Change	20,571,000 +2.0%	20,739,000 +0.8%	21,257,000 +2.5%	21,376,000 +0.6%	21,488,000 +0.5%	21,627,000 +0.6%	21,713,000 +0.4%	21,817,000 +0.5%	21,915,000 +0.4%
Total Ridership (June 2024 Forecast) Percentage Change, September 2024 vs. June 2024	21,019,000 -2.1%	21,143,000 -1.9%	21,517,000 -1.2%	21,635,000 -1.2%	21,711,000 -1.0%	21,839,000 -1.0%	21,902,000 -0.9%	-	-

¹ FY 2025 includes actual ridership through August 2024.

Transportation Revenue Forecast Council Alternative Ferries Forecast By Fiscal Year *

September 2024

		FY 2018		FY 2019		FY 2020		FY 2021		FY 2022		FY 2023
Farebox Revenue												
Fares	\$	188,743,370	\$	191,280,866	\$	163,142,643	\$	150,204,495	\$	161,292,823	\$	167,323,729
25¢ Capital Surcharge (2011 Leg.)		4,084,581		3,987,656		3,304,324		2,737,730		2,966,726		3,028,637
25¢ Vessel Surcharge (2019 Leg.)**		-		-		378,136		2,726,447		2,952,832		3,016,864
Total	\$	192,827,951	\$	195,268,522	\$	166,825,103	\$	155,668,672	\$	167,212,380	\$	173,369,230
		Current Bi	ien	nium								
		FY 2024 ¹		FY 2025		FY 2026		FY 2027		FY 2028		FY 2029
Farebox Revenue												
Fares	\$	172,651,000	\$	184,396,000	\$	198,011,000	\$	207,888,000	\$	214,967,000	\$	225,860,000
25¢ Capital Surcharge (2011 Leg.)		3,003,088		3,082,000		3,200,000		3,271,000		3,297,000		3,381,000
25¢ Vessel Surcharge (2019 Leg.)**		2,996,051		3,082,000		3,199,000		3,270,000		3,296,000		3,380,000
Total	\$	178,650,139	\$	190,560,000	\$	204,410,000	\$	214,429,000	\$	221,560,000	\$	232,621,000
		FY 2030		FY 2031		FY 2032		FY 2033		FY 2034		FY 2035
Farebox Revenue												
Fares	Ś	232,933,000	\$	241,685,000	Ś	249,216,000	\$	256,736,000	\$	264,326,000	Ś	271,854,000
25¢ Capital Surcharge (2011 Leg.)	7	3,399,000	7	3,421,000	7	3,439,000	7	3,453,000	7	3,468,000	7	3,483,000
25¢ Vessel Surcharge (2019 Leg.)**		3,398,000		3,420,000		3,439,000		3,452,000		3,468,000		3,483,000
Total	\$	239,730,000	\$	248,526,000	\$	256,094,000	\$	263,641,000	\$	271,262,000	\$	278,820,000

^{*} The September 2024 Alternative Forecast pairs 4.25% fare increasess on October 1, 2023 (FY 2024) and 2024 (FY 2025) with a temporary 1% additional discount on multi-ride (commuter) fares (same as the base forecast) and adds annual 2.5% fare increases each October thereafter, from October 1, 2025 (FY 2026) through October 1, 2034 (FY 2035).

¹ FY 2025 includes actual farebox revenue through August 2024.

Alternative Revenue Forecast

Optimistic and Pessimistic Scenarios **September 2024**

Contact:

Tyler Humphries, ERFC - tylerh3@dor.wa.gov

September 2024
Transportation Revenue Forecast Council
Alternative Revenue Forecasts*

	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year
	2024	2025	2026	2027
Sources of Transportation Revenue				
Motor Vehicle Fuel Tax Collections - Baseline	1,626,700,400	1,604,268,450	1,594,735,600	1,584,896,100
Motor Vehicle Fuel Tax Collections - Optimistic	1,626,700,400	1,642,929,957	1,659,072,782	1,654,202,944
Motor Vehicle Fuel Tax Collections - Pessimistic	1,626,700,400	1,568,338,181	1,524,293,850	1,493,734,031
Licenses, Permits and Fees - Baseline	981,910,918	1,016,413,730	1,054,198,450	1,089,796,370
Licenses, Permits and Fees - Optimistic	981,910,918	1,040,908,438	1,096,728,483	1,137,452,710
Licenses, Permits and Fees - Pessimistic	981,910,918	993,649,449	1,007,632,998	1,027,112,077
Ferry Revenue - Baseline	182,133,833	196,288,000	207,116,000	213,364,000
Ferry Revenue - Optimistic	182,133,833	201,018,374	215,471,780	222,694,319
Ferry Revenue - Pessimistic	182,133,833	191,891,803	197,967,390	201,091,458
Toll Revenue - Baseline	291,245,958	248,811,000	269,808,000	281,080,000
Toll Revenue - Optimistic	291,245,958	254,807,134	280,692,993	293,371,511
Toll Revenue - Pessimistic	291,245,958	243,238,462	257,890,195	264,912,483
Aviation Revenues - Baseline	7,420,545	7,503,367	7,257,290	7,142,645
Aviation Revenues - Optimistic	7,420,545	7,684,192	7,550,074	7,454,990
Aviation Revenues - Pessimistic	7,420,545	7,335,317	6,936,725	6,731,805
Rental Car Tax - Baseline	46,296,191	46,957,367	47,434,619	48,538,286
Rental Car Tax - Optimistic	46,296,191	48,089,000	49,348,297	50,660,845
Rental Car Tax - Pessimistic	46,296,191	45,905,678	45,339,364	45,746,399
Vehicle Sales Tax - Baseline	63,695,485	63,861,583	65,070,304	66,924,609
Vehicle Sales Tax - Optimistic	63,695,485	65,400,593	67,695,466	69,851,194
Vehicle Sales Tax - Pessimistic	63,695,485	62,431,296	62,196,056	63,075,154
Driver-Related Fees - Baseline	173,320,000	178,932,600	190,228,100	205,344,300
Driver-Related Fees - Optimistic	173,320,000	183,244,724	197,902,563	214,323,920
Driver-Related Fees - Pessimistic	173,320,000	174,925,106	181,825,453	193,533,046
Business/Other Revenues - Baseline	71,821,330	73,033,679	73,910,833	74,467,589
Business/Other Revenues - Optimistic	71,821,330	74,793,729	76,892,653	77,724,026
Business/Other Revenues - Pessimistic	71,821,330	71,397,968	70,646,086	70,184,268
Total - Baseline	3,444,544,660	3,436,069,776	3,509,759,196	3,571,553,899
Total - Optimistic	3,444,544,660	3,518,876,139	3,651,355,092	3,727,736,458
Total - Pessimistic	3,444,544,660	3,359,113,260	3,354,728,117	3,366,120,722

^{*}Factors based on Washington State Personal Income: Percentage differences based on Optimistic vs. Baseline and Pessimistic vs. Baseline

September 2024
Transportation Revenue Forecast Council
Alternative Revenue Forecasts*

	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year
	2028	2029	2030	2031
Sources of Transportation Revenue				
Motor Vehicle Fuel Tax Collections - Baseline	1,574,324,950	1,564,452,850	1,545,312,100	1,538,370,900
Motor Vehicle Fuel Tax Collections - Optimistic	1,645,178,902	1,637,653,235	1,632,057,705	1,633,355,481
Motor Vehicle Fuel Tax Collections - Pessimistic	1,466,864,135	1,432,499,677	1,401,150,566	1,394,148,084
Licenses, Permits and Fees - Baseline	1,114,328,222	1,144,136,690	1,176,570,381	1,212,782,725
Licenses, Permits and Fees - Optimistic	1,164,479,595	1,197,670,580	1,242,616,786	1,287,664,315
Licenses, Permits and Fees - Pessimistic	1,038,266,022	1,047,634,922	1,066,808,611	1,099,083,916
Ferry Revenue - Baseline	216,408,000	223,253,000	225,992,000	230,057,000
Ferry Revenue - Optimistic	226,147,642	233,698,956	238,677,989	244,261,551
Ferry Revenue - Pessimistic	201,636,348	204,422,812	204,909,299	208,489,075
Toll Revenue - Baseline	289,975,000	296,022,000	304,082,000	309,555,000
Toll Revenue - Optimistic	303,025,593	309,872,801	321,151,547	328,668,045
Toll Revenue - Pessimistic	270,181,787	271,054,138	275,714,314	280,534,109
Aviation Revenues - Baseline	7,045,121	7,014,325	7,098,892	7,138,342
Aviation Revenues - Optimistic	7,362,193	7,342,524	7,497,386	7,579,089
Aviation Revenues - Pessimistic	6,564,233	6,422,704	6,436,639	6,469,120
Rental Car Tax - Baseline	49,681,121	50,818,358	51,866,085	52,870,526
Rental Car Tax - Optimistic	51,917,066	53,196,137	54,777,571	56,134,943
Rental Car Tax - Pessimistic	46,289,970	46,532,103	47,027,519	47,913,895
Vehicle Sales Tax - Baseline	68,891,813	70,858,196	72,741,836	74,634,219
Vehicle Sales Tax - Optimistic	71,992,353	74,173,635	76,825,176	79,242,405
Vehicle Sales Tax - Pessimistic	64,189,372	64,881,689	65,955,780	67,637,235
Driver-Related Fees - Baseline	198,099,700	182,491,000	180,527,200	184,529,700
Driver-Related Fees - Optimistic	207,015,360	191,029,711	190,661,037	195,923,231
Driver-Related Fees - Pessimistic	184,577,742	167,098,867	163,685,891	167,229,975
Business/Other Revenues - Baseline	75,330,759	75,886,349	76,756,713	67,429,213
Business/Other Revenues - Optimistic	78,721,090	79,437,054	81,065,427	71,592,536
Business/Other Revenues - Pessimistic	70,188,806	69,485,744	69,596,111	61,107,700
Total - Baseline	3,594,084,686	3,614,932,768	3,640,947,207	3,677,367,625
Total - Optimistic	3,755,839,794	3,784,074,632	3,845,330,624	3,904,421,596
Total - Pessimistic	3,348,758,415	3,310,032,657	3,301,284,730	3,332,613,110

^{*}Factors based on Washington State Personal Income: Percentage

September 2024
Transportation Revenue Forecast Council
Alternative Revenue Forecasts*

	Fiscal Year	Fiscal Year	Fiscal Year	Fiscal Year
	2032	2033	2034	2035
Sources of Transportation Revenue				
Motor Vehicle Fuel Tax Collections - Baseline	1,531,946,100	1,528,292,900	1,524,911,910	1,521,773,862
Motor Vehicle Fuel Tax Collections - Optimistic	1,627,020,786	1,623,530,180	1,619,977,169	1,617,229,482
Motor Vehicle Fuel Tax Collections - Pessimistic	1,383,187,897	1,376,377,751	1,372,036,644	1,370,254,065
Licenses, Permits and Fees - Baseline	1,249,812,524	1,287,358,068	1,326,056,576	1,363,065,599
Licenses, Permits and Fees - Optimistic	1,327,377,612	1,367,581,224	1,408,724,900	1,448,565,997
Licenses, Permits and Fees - Pessimistic	1,128,450,640	1,159,392,288	1,193,116,929	1,227,348,047
Ferry Revenue - Baseline	232,670,000	234,931,000	236,955,000	238,827,000
Ferry Revenue - Optimistic	247,109,821	249,570,988	251,727,124	253,807,793
Ferry Revenue - Pessimistic	210,076,796	211,578,423	213,199,819	215,047,502
Toll Revenue - Baseline	326,511,000	246,210,000	249,887,000	253,837,000
Toll Revenue - Optimistic	346,774,723	261,552,851	265,465,324	269,759,319
Toll Revenue - Pessimistic	294,805,453	221,736,269	224,835,362	228,562,988
Aviation Revenues - Baseline	7,252,982	7,372,262	7,438,942	7,557,282
Aviation Revenues - Optimistic	7,703,112	7,831,673	7,902,697	8,031,324
Aviation Revenues - Pessimistic	6,548,688	6,639,445	6,693,174	6,804,819
Rental Car Tax - Baseline	53,797,819	54,718,207	55,703,522	56,728,971
Rental Car Tax - Optimistic	57,136,586	58,128,033	59,176,162	60,287,383
Rental Car Tax - Pessimistic	48,573,832	49,279,116	50,119,140	51,080,588
Vehicle Sales Tax - Baseline	76,508,318	78,277,396	80,278,522	82,167,493
Vehicle Sales Tax - Optimistic	81,256,530	83,155,339	85,283,204	87,321,576
Vehicle Sales Tax - Pessimistic	69,079,049	70,496,478	72,230,450	73,986,250
Driver-Related Fees - Baseline	183,269,500	190,254,500	201,242,900	210,094,800
Driver-Related Fees - Optimistic	194,643,458	202,110,422	213,788,679	223,273,321
Driver-Related Fees - Pessimistic	165,473,285	171,342,850	181,067,924	189,176,106
Business/Other Revenues - Baseline	68,172,548	68,578,928	68,981,474	69,401,415
Business/Other Revenues - Optimistic	72,403,430	72,852,501	73,281,881	73,754,726
Business/Other Revenues - Pessimistic	61,552,716	61,762,055	62,065,952	62,491,263
Total - Baseline	3,729,940,791	3,695,993,261	3,751,455,846	3,803,453,422
Total - Optimistic	3,961,426,057	3,926,313,211	3,985,327,141	4,042,030,922
Total - Pessimistic	3,367,748,355	3,328,604,675	3,375,365,394	3,424,751,629

^{*}Factors based on Washington State Personal Income: Percentage

September 2024
Transportation Revenue Forecast Council
Alternative Revenue Forecasts*

	Fiscal Year				
	2023-2025	2025-2027	2027-2029	2029-2031	2031-2033
Sources of Transportation Revenue					
Motor Vehicle Fuel Tax Collections - Baseline	3,230,968,850	3,179,631,700	3,138,777,800	3,083,683,000	3,060,239,000
Motor Vehicle Fuel Tax Collections - Optimistic	3,269,630,357	3,313,275,726	3,282,832,137	3,265,413,185	3,250,550,966
Motor Vehicle Fuel Tax Collections - Pessimistic	3,195,038,581	3,018,027,881	2,899,363,812	2,795,298,650	2,759,565,648
Licenses, Permits and Fees - Baseline	1,998,324,648	2,143,994,820	2,258,464,912	2,389,353,106	2,537,170,592
Licenses, Permits and Fees - Optimistic	2,022,819,356	2,234,181,193	2,362,150,175	2,530,281,101	2,694,958,836
Licenses, Permits and Fees - Pessimistic	1,975,560,367	2,034,745,075	2,085,900,944	2,165,892,527	2,287,842,928
Ferry Revenue - Baseline	378,421,833	420,480,000	439,661,000	456,049,000	467,601,000
Ferry Revenue - Optimistic	383,152,207	438,166,098	459,846,598	482,939,540	496,680,809
Ferry Revenue - Pessimistic	374,025,636	399,058,849	406,059,160	413,398,374	421,655,219
Toll Revenue - Baseline	540,056,958	550,888,000	585,997,000	613,637,000	572,721,000
Toll Revenue - Optimistic	546,053,092	574,064,504	612,898,394	649,819,591	608,327,574
Toll Revenue - Pessimistic	534,484,420	522,802,678	541,235,925	556,248,424	516,541,722
Aviation Revenues - Baseline	14,923,912	14,399,935	14,059,446	14,237,234	14,625,244
Aviation Revenues - Optimistic	15,104,737	15,005,064	14,704,717	15,076,475	15,534,785
Aviation Revenues - Pessimistic	14,755,862	13,668,530	12,986,937	12,905,759	13,188,133
Rental Car Tax - Baseline	93,253,558	95,972,905	100,499,479	104,736,611	108,516,026
Rental Car Tax - Optimistic	94,385,191	100,009,142	105,113,203	110,912,515	115,264,619
Rental Car Tax - Pessimistic	92,201,869	91,085,763	92,822,073	94,941,415	97,852,947
Vehicle Sales Tax - Baseline	127,557,068	131,994,913	139,750,009	147,376,055	154,785,714
Vehicle Sales Tax - Optimistic	129,096,078	137,546,661	146,165,987	156,067,581	164,411,869
Vehicle Sales Tax - Pessimistic	126,126,781	125,271,210	129,071,061	133,593,014	139,575,526
Driver-Related Fees - Baseline	352,252,600	395,572,400	380,590,700	365,056,900	373,524,000
Driver-Related Fees - Optimistic	356,564,724	412,226,484	398,045,072	386,584,268	396,753,879
Driver-Related Fees - Pessimistic	348,245,106	375,358,498	351,676,609	330,915,867	336,816,135
Business/Other Revenues - Baseline	144,855,009	148,378,422	151,217,108	144,185,926	136,751,476
Business/Other Revenues - Optimistic	146,615,059	154,616,679	158,158,143	152,657,963	145,255,931
Business/Other Revenues - Pessimistic	143,219,298	140,830,353	139,674,550	130,703,811	123,314,771
Total - Baseline	6,880,614,436	7,081,313,095	7,209,017,454	7,318,314,832	7,425,934,052
Total - Optimistic	6,963,420,799	7,379,091,550	7,539,914,426	7,749,752,220	7,887,739,268
Total - Pessimistic	6,803,657,920	6,720,848,838	6,658,791,072	6,633,897,840	6,696,353,030

^{*}Factors based on Washington State Personal Income: Percentage

September 2024
Transportation Revenue Forecast Council
Alternative Revenue Forecasts by Biennium*
Millions of Dollars

2023 - 2035 Biennium	Revenue	Difference from Baseline (%)	Difference from Baseline (\$)
September 2024 Baseline	\$ 6,880.61		
Alternative Forecasts			
Optimistic	\$ 6,963.42	1.2%	82.8
Pessimistic	\$ 6,803.66	-1.1%	-77.0
	_		
2025 - 2027 Biennium	Revenue	Difference from Baseline (%)	Difference from Baseline (\$)
September 2024 Baseline	\$ 7,081.31		
Alternative Forecasts			
Optimistic	\$ 7,379.09	4.2%	297.8
Pessimistic	\$ 6,720.85	-5.1%	-360.5
	_		
2027 - 2029 Biennium	Revenue	Difference from Baseline (%)	Difference from Baseline (\$)
September 2024 Baseline	\$ 7,209.02		
Alternative Forecasts			
Optimistic	\$ 7,539.91	4.6%	330.9
Pessimistic	\$ 6,658.79	-7.6%	-550.2

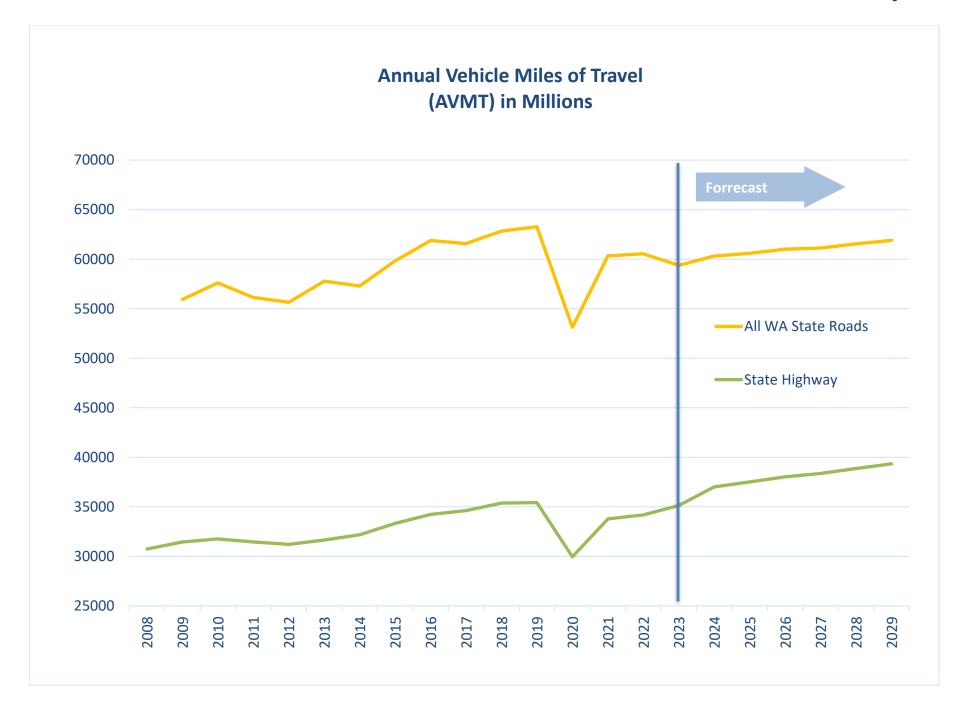
^{*}Factors based on Washington State Personal Income: Percentage differences based on Optimistic vs. Baseline and Pessimistic vs. Baseline

Alternative Vehicles Miles Traveled Forecast

September 2024

Contact:

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Annual Vehicle Miles of Travel (AVMT) in Millions By Year and State Highway (Interstate, State Route and U.S. Route) and Cities, Counties, and other roads

YEAR	AVMT All WA	AVMT State
YEAR	Roads (1)	Highway (2)
2008		30,742
2009	55,936	31,456
2010	57,602	31,764
2011	56,127	31,455
2012	55,655	31,214
2013	57,782	31,649
2014	57,298	32,177
2015	59,832	33,335
2016	61,880	34,227
2017	61,569	34,627
2018	62,838	35,376
2019	63,274	35,424
2020	53,129	29,952
2021	60,326	33,776
2022	60,543	34,187
2023	59,382	35,140
2024	60,317	37,007
2025	60,588	37,507
2026	61,014	38,028
2027	61,126	38,368
2028	61,541	38,869
2029	61,895	39,342

⁽¹⁾ Federal Highway Administration

⁽²⁾ Washington State Department of Transportation